## AFTERNOON TEA WITH NZTE BEACHHEADS ADVISORS Tuesday 26 October 2010

Michael Laske has served as the President of AVL List GMBH-China since 1995. AVL is the largest private organisation engaged in the development of engines and transmissions and serves all major global OEMs.

Michael is also a member of the company's ten-person Executive Leadership team, which develops and manages strategy, culture and organisational change for the company on a global basis.

Prior to joining China AVL in 1995, Michael helped to establish and develop two other businesses in China.

He is the former chairman of the Green Diesel Organisation and the current chairman of the Automotive Components working Group of the EU Chamber of Commerce.

He has been active in China related business since 1985 and resident in Beijing since 1989, and speaks fluent Chinese. He also holds an MIA from Columbia University.

Adam Williams: Born 1953 in Hong Kong, Adam Williams is the fourth generation of his family to be living and working in China. A graduate of Oxford University, he speaks fluent Chinese and has been involved in China business since 1980 when, after several years journalism in Hong Kong and Taiwan, he joined the Sino British Trade Council in London.

In 1985 Adam moved to Beijing with GEC Avionics and has resided in China ever since. Posts have included; Chief Representative, Jardine Matheson, in Shanghai (1986-1988); Chief Representative, GEC Marconi, Beijing (1989-1994); China Country Head, Jardine Fleming (1995-2000).

In 1999 Adam received the Order of the British Empire for services to Sino-British trade during his time as Chairman of the British Chamber of Commerce in China. He has also chaired the EU Chamber of Commerce Financial Committee.

Adam is currently Group Chief Representative of the Jardine Matheson Group in China. In this capacity he is involved in the full range of Jardine's business from hotels, real estate, insurance broking, construction, automotive, retail and distribution, airport services and shipping.

In addition to his business activities, Adam is an author of best-selling novels with Chinese historical themes.